

Charles Spiegel Law
842 Elizabeth St.
San Francisco, CA. 94114
(415) 644-4555

REAL ESTATE EMPLOYMENT

LAW OFFICES OF CHARLES SPIEGEL Varied practices in Real Estate, Family Law, Adoption and Mediation.

STEIN & LUBIN San Francisco **Of Counsel October 2004-October 2008.**
Represented major national retailer in all aspects of its shopping center developments in Northern and Central California. Developed familiarity with CEQA procedures, and negotiated agreements with redevelopment agencies and other municipal entities. Represented borrower in tax credit financing of senior housing project. Led team training program and aided firm diversity effort.

SONNENSCHNEIN San Francisco **Partner 1995-2001, Associate 1989-95.**
Extensive work on financing (including municipal bonds), foreclosure analysis, workouts, acquisition, development, leasing and disposition of real estate nationally and in western states. Assisted formation of firm's California real estate practice, diversity efforts and handled varied corporate matters. (Selected clients are shown in parentheses below.)

- Represented varied lenders and borrowers in nationwide real estate financings (shopping centers, office buildings, sale-leasebacks, ground leases, conduit financing, etc.) and loan workouts (including Citicorp Real Estate, Credit Lyonnais, Wells Fargo, Prudential).
- Wide knowledge of California foreclosure practice, supervision of real estate litigation, and title and survey analysis.
- Extensive experience with various parties in tax-advantaged multi-family projects including lenders (Wells Fargo) and equity investors (GECC), and under the Community Reinvestment Act (CRA).
- Led outside negotiation team for national bank's ISDA documentation for derivative transactions such as interest rate locks and swaps (Bank of America).
- Represented retailers developing shopping center sites (Lucky Stores). Wide experience analyzing and drafting reciprocal easement agreements (Macy's).
- Represented lessors and lessees in commercial, retail and office transactions (Citicorp).
- Represented

SONNENSCHNEIN New York City **Associate 1987-89.**

- Several \$100+ million multi-property multi-state financings (Macy's).
- Lead responsibility for drafting and negotiating loan documents for commercial construction loans (up to \$10 million).
- Participated in representing secured lender in full repayment of its secured debt in bankruptcy matter (Clark Oil restructuring).

DATA RESOURCES INC. (DRI/McGraw-Hill) New York City **Consulting Manager 1983-84.**
Consultant 1981-83. Modeled regional real estate and other economic forecasts.

EDUCATION

NEW YORK UNIVERSITY SCHOOL OF LAW

J.D. *cum laude*, Order of the Coif.

American Jurisprudence Award (Constitutional Law).

Senior Articles Editor and Author Annual Survey of American Law.

Diploma, New York University Real Estate Institute. Real estate analysis program.

B.A., Wesleyan University (CT), Junior Fellow in Economics. Editor Wesleyan Hermes.

GENERAL EXPERIENCE

Community Boards of San Francisco

Mediator 2004–present.

Mediate court- and police- referred disputes, often involving S.F. Planning Department.

Represent tenants pro bono in unlawful detainer mediations through the S.F. Bar Association.

Our Family Coalition San Francisco

Executive Director 2001–2002.

Merged and greatly expanded family advocacy organization with largest ever governmental grant in its field. www.ourfamily.org.

Lambda Legal

National Board of Directors Member 1991-97, Board Co-Chair 1997–98.

Assisted opening of national offices in Los Angeles, Chicago and Atlanta. Led 30 member board.

Created and chaired annual SF law firm reception, now in its 20th year, grossing over \$500k yearly.

Bar Admissions: NY, CA. Member: Bay Area Lawyers for Individual Freedom (BALIF), Real Estate Roundtable, San Francisco Planning & Urban Research (SPUR).

Fammy Award Recipient, Jewish Children and Family Services. Given for family advocacy (2009).